

# Conversation Starters for Networking Independent Business Owners

<b>What's your name?</b>	<b>How many employees do you currently have?</b>	<b>How did you acquire your first initial sales in the business?</b>
<b>What's the name of your business?</b>	<b>What's the most challenging part of your work?</b>	<b>How are you handling any debt that is behind your business?</b>
<b>What is the type of business you own?</b>	<b>What daily challenges do you face at work?</b>	<b>What's an average day like in your worklife?</b>
<b>How much money did you start your business with?</b>	<b>Where is your business most vulnerable?</b>	<b>What are the busiest times of your day?</b>
<b>Did you have any initial investments?</b>	<b>What are you most excited about for the near future?</b>	<b>What kinds of marketing or branding resources have you used?</b>
<b>What were your annual sales from last year?</b>	<b>Do you have any wisdom you'd like to impart?</b>	<b>Do you have any advice for someone looking to start a business?</b>
<b>What is your normal salary/compensation?</b>	<b>How do you accrue business contacts?</b>	<b>Did you have any problems raising money for your business?</b>
<b>What do you like best about your job?</b>	<b>How do you gather talent?</b>	<b>Any surprising things that you have encountered during your journey as a business owner?</b>
<b>Are you involved in any other ventures?</b>	<b>What was the inspiration behind starting a business?</b>	<b>How do you worklife balance?</b>